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## Thermo Fisher Scientific and TTL Technologies Partner to Distribute Thermo Scientific Rheometers in India

January 30 2009

### New dealer complements direct sales activities

Mumbai, India (30 January 2009) – Thermo Fisher Scientific, the world leader in serving science, today announced that it has signed an agreement with **TTL Technologies Pvt. Ltd.**, a pioneer in instrumentation solutions, to distribute Thermo Scientific rheometers and viscometers in India – effective January 1st, 2009. By combining the market expertise of TTL with best-in-class Thermo Scientific instruments, the companies aim to offer application expertise and rheology solutions to their customers, making them more successful in their markets.



In addition to Thermo Fisher Scientific's direct sales and service offices in Mumbai, Pune, Chennai and Delhi, TTL's subsidiaries across the country will help to more efficiently support Indian customers. In the Indian market, Thermo Scientific rheometers and viscometers, previously sold under the HAAKE brand name, are often the first choice when it comes to reliable and precise viscosity or rheology measurements.

"Our understanding of rheology is of great importance for the development, manufacture and processing of innumerable products like polymers, foods, oils, cosmetics, paints, etc.," says Mr. Joey Joseph, CEO & managing director, TTL Technologies, "TTL's rich heritage of knowledge, expertise and experience in the field of rheology, along with the technologically superior products from Thermo Fisher Scientific, make a winning combination for our customers across India."

"This is an exciting milestone for both companies. We will be able to offer a broad and comprehensive rheology portfolio with extensive expertise and service to meet our customers' individual requirements due to the nature of their businesses or applications," says Markus Schreyer, vice president and general manager of Thermo Fisher Scientific's material characterization business unit. TTL is our valued distributor for rheometers and viscometers in India, catering exclusively to academic and government institutes as well as specific markets and will complement our direct sales activities in this fast growing market.

Thermo Fisher Scientific, one of the pioneers in rheology, successfully supports a wide range of industries with its comprehensive Thermo Scientific material characterization solutions. Material characterization solutions analyze and measure viscosity, elasticity, processability and temperature-related mechanical changes of plastics, food, cosmetics, pharmaceuticals and coatings, chemical or petrochemical products, plus a wide variety of liquids or solids. For more information, please visit [www.thermo.com/mc](http://www.thermo.com/mc).

Thermo Scientific is part of Thermo Fisher Scientific, the world leader in serving science.

### About Thermo Fisher Scientific

Thermo Fisher Scientific Inc. (NYSE: TMO) is the world leader in serving science, enabling our customers to make the world healthier, cleaner and safer. With annual revenues of \$10 billion, we have more than 30,000 employees and serve over 350,000 customers within pharmaceutical and biotech companies, hospitals and clinical diagnostic labs, universities, research institutions and government agencies, as well as environmental and industrial process control settings. Serving customers through two premier brands, Thermo Scientific and Fisher Scientific, we help solve analytical challenges from routine testing to complex research and discovery. Thermo Scientific offers customers a complete range of high-end analytical instruments as well as laboratory equipment, software, services, consumables and reagents to enable integrated laboratory workflow solutions. Fisher Scientific provides a complete portfolio of laboratory equipment, chemicals, supplies and services used in healthcare, scientific research, safety and education. Together, we offer the most convenient purchasing options to customers and continuously advance our technologies to accelerate the pace of scientific discovery, enhance value for customers and fuel growth for shareholders and employees alike. Visit [www.thermofisher.com](http://www.thermofisher.com).

### About TTL Technologies Pvt. Ltd.

TTL Technologies is the foremost supplier of premium instruments from the finest instrumentation companies around the globe. Established in 1982, as a small import trading activity within Aplab Ltd., India's leading professional electronics manufacturing company, TTL Technologies has now grown to a powerful platform for total solutions in instrumentation. With over 25 years experience in the instrumentation field, TTL



Technologies enjoys the confidence of a vast range of principals such as Fluke, GE Kaye, Thermo Fisher Scientific, Gigatronics, PAMAS, Infors who distribute their products through TTL. The company is rated as one of the top distribution companies in India for sophisticated instrumentation over the past few years.

For more information, visit [www.ttlindia.com](http://www.ttlindia.com)

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