



## Thermo Fisher Scientific and NETZSCH Gerätebau Announce Sales Cooperation Agreement

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#### *Comprehensive solution for material characterization*

Karlsruhe/Selb, Germany, (21 July 2009) – Thermo Fisher Scientific Inc., the world leader in serving science, and NETZSCH-Gerätebau GmbH, a major supplier of thermoanalytical and thermophysical instruments, today announced a sales cooperation agreement in the field of thermal analysis and rheology. At present, the two companies will concentrate on the polymer industry in Germany and will offer their customers comprehensive solutions in the field of material and process characterization: The combination of the two product portfolios covers significant steps in the development and processing of polymers, supporting not only the mixing or compounding of materials, but also the determination of rheological and thermomechanical properties. Lab extruders, thermal and rheological analyzers plus the solid expertise of the specialists at both companies add up to a shared portfolio of enormous bandwidth.

"The combined product line is enhanced by the deep store of expertise of our respective sales and application teams and the two companies' wide range of services," says Dr. Jürgen Blumm, managing director and head of sales, marketing and application at NETZSCH-Gerätebau GmbH. "And our joint international presence will ensure even more efficient support for our customers worldwide."

"The cooperation with NETZSCH-Gerätebau GmbH supports our goal of being a reliable partner to our customers, one that understands the unique characteristics and requirements of a wide variety of applications and takes them into account in the constant development of its portfolio," says Markus Schreyer, vice president and general manager of the Thermo Fisher Scientific's material characterization business. "And we want to make this knowledge available to our customers throughout the world. For that reason, we are also pursuing cooperation between the two companies in China, France, India and the United States in the near future."

As a pioneer in rheology, Thermo Fisher Scientific supports a wide range of industries with its comprehensive Thermo Scientific Material Characterization solutions. These products analyze and measure viscosity, elasticity, processability and temperature-related mechanical changes in plastics, food, cosmetics, pharmaceuticals and inks, coatings, or petrochemical products. For more information, please visit [www.thermo.com/mc](http://www.thermo.com/mc).

Thermo Scientific is part of Thermo Fisher Scientific, the world leader in serving science.

NETZSCH-Gerätebau GmbH is one of the world's largest suppliers of instruments for thermal analysis, calorimetry and the measurement of thermophysical properties. A broad product portfolio, a customer-oriented approach to service and comprehensive applications experience developed over many years complement the company's high level of technical expertise. NETZSCH-Gerätebau GmbH is part of the NETZSCH Group, a family-owned company which also provides solutions in the areas of fine grinding and pump technology.

#### **About Thermo Fisher Scientific**

Thermo Fisher Scientific Inc. (NYSE: TMO) is the world leader in serving science, enabling our customers to make the world healthier, cleaner and safer. With annual revenues of \$10.5 billion, we have approximately 34,000 employees and serve over 350,000 customers within pharmaceutical and biotech companies, hospitals and clinical diagnostic labs, universities, research institutions and government agencies, as well as environmental and industrial process control settings. Serving customers through two premier brands, Thermo Scientific and Fisher Scientific, we help solve analytical challenges from routine testing to complex research and discovery. The Thermo Scientific brand represents a complete range of high-end analytical instruments as well as laboratory equipment, software, services, consumables and reagents to enable integrated laboratory workflow solutions. Fisher Scientific provides a complete portfolio of laboratory equipment, chemicals, supplies and services used in healthcare, scientific research, safety and education. Together, we offer the most convenient purchasing options to customers and continuously advance our technologies to accelerate the pace of scientific discovery, enhance value for customers and fuel growth for shareholders and employees alike. Visit [www.thermofisher.com](http://www.thermofisher.com).

#### **About NETZSCH**

NETZSCH-Gerätebau GmbH is a division of the NETZSCH Group with over 2100 employees worldwide and an annual turnover of € 292 M. The company headquarters is located in Selb in northern Bavaria, Germany. The product portfolio of NETZSCH Analyzing & Testing encompasses the entire spectrum of thermoanalytical instruments for research and quality control in the plastics sector, the chemicals industry, the fields of inorganic materials and building materials, and environmental analysis. Instruments for the determination of thermophysical properties in solids, melts and liquids are also included in the line. More information is available at [www.netzsch-thermal-analysis.com](http://www.netzsch-thermal-analysis.com).

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