



## PULSE OF THE INDUSTRY - Q1 2023

### 1. Introduction and Company Information

We appreciate you taking the time to complete the following Pulse of the Industry survey. The survey should take 5-10 minutes to complete. Questions are based with Q1 2023 as the base timeframe.

All of the information gathered is confidential and will be rolled up with other survey participants. No data or information will be attributed to any one company.

If you have any questions, please reach out to Todd Bukowski (todd@ptisglobal.com)

We ask that you please complete this survey **by Thursday, May 4.**

Thank you for your participation on this important industry initiative.

\* 1. Please add a **key contact** for any survey follow up.

Name

Company

Email  
Address

Phone  
Number

2. Please select your company category, based on annual U.S. sales.

- ☐ Small (<\$10 million)
- ☐ Medium (\$10-\$150 million)
- ☐ Large (\$150 million-\$1 billion)
- ☐ Very Large (>\$1 billion)

\* 3. **Net Sales** levels for **1st quarter 2023** compared to:

	Q4 2022	Q1 2022
<b>Net Sales</b> (Q1 2023) compared to:	<div></div>	<div></div>

Comments on Net Sales Change (optional)

\* 4. **Output/Volume** levels for **1st quarter 2023** compared to:

	Q4 2022	Q1 2022
<b>Output/Volume</b> (Q1 2023) compared to:	<div></div>	<div></div>

Comments on Output/Volume Change (optional)

\* 5. **Total Inventory** levels for **1st quarter 2023** compared to:

	Q4 2022	Q1 2022
<b>Total Inventory</b> (Q1 2023) compared to:	<div></div>	<div></div>

Comments on Total Inventory Change (optional)

\* 6. **Capital Expenditure** levels for **1st quarter 2023** compared to:

	Q4 2022	Q1 2022
<b>Capital Expenditure</b> (Q1 2023) compared to:	<div></div>	<div></div>

Comments on Capital Expenditure Change (optional)

\* 7. **Profitability (EBIT)** levels for **1st quarter 2023** compared to:

	Q4 2022	Q1 2022
<b>Profitability (EBIT)</b> (Q1 2023) compared to:	<div></div>	<div></div>

Comments on Profitability (EBIT) Change (optional)

\* 8. **Capital Utilization (24 hrs/7 days)** levels for **1st quarter 2023** compared to:

	Q4 2022	Q1 2022
<b>Capital Utilization</b> (Q1 2023) compared to:	<div></div>	<div></div>

Comments on Capital Utilization Change (optional)

\* 9. Expectations for the **second quarter 2023 Net Sales compared to Q1 2023.**

- ☐ Lower
- ☐ About the same
- ☐ Higher

Comments (optional)

\* 10. Expectations for the **second quarter 2023 Volume/Output compared to Q1 2023.**

- ☐ Lower
- ☐ About the same
- ☐ Higher

Comments (optional)

\* 11. **Are you ready to submit your company's survey?**

If you select 'Yes', and hit the 'Done' button your data will be submitted and the survey will be complete.

☐ Yes

☐ No

100%

Done

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